

## CORPORATE RATE AGREEMENT



21<sup>st</sup> July 2019

الهيئة الملكية السعودية

Contact No. +966 133414585

Email: [Buainainah@RCJubail.gov.sa](mailto:Buainainah@RCJubail.gov.sa)

Dear Mr. Ahmed,

Greetings from The Grove Hotel & Conference Centre Bahrain!

First of all, we would like to take this opportunity to thank you for the great support you have been extending to me and we are confident that this bond will grow even stronger in future. We are extremely glad to offer you the best rates valid until 31st December 2019.

The Grove Hotel & Conference Centre features 202 stunning sea lagoon view luxury rooms and suites that are all overlooking the Bahrain coastline. This location along the Islands boasted to be the purest and clearest of waters. Guests will be mesmerized on arrival by the finest modern - classic design and luxury living which is unique in its expression and interpretation. The hotel is destined to be the choice of guests that appreciate elegance and refined qualities of life.

We look forward to have fruitful business relationship with your esteemed company and if you have any further inquiries, please do not hesitate to contact us.

Best regards,

Karima Lahbabi

Sales Manager

Mobile: +973 38883471

Tel: +973 16030303

Email: [karima.lahbabi@thegrovehotelbahrain.com](mailto:karima.lahbabi@thegrovehotelbahrain.com)



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## CONTRACTED CORPORATE RATES 2019

The Grove Hotel & Conference Bahrain	Room Type	Corporate Rate Single / Double (BHD)
<u>Direct Reservations Department:</u>  Tel : +973 - 16035602 Fax : +973 - 16035601 Email: <a href="mailto:reservations@thegrovehotelbahrain.com">reservations@thegrovehotelbahrain.com</a>	Deluxe Room	48
	Premium Room	55
	Junior Suite	65
	Luxury Suite	75
	Presidential Suite	250
	Royal Suite	350

### Above room rates are:

- **Inclusive of buffet breakfast in all day dining restaurant**
- **Complimentary high speed internet access.**
- **Rates are inclusive of 10% service charge and 5% government levy per room per night.**
- The agreed prices include the current statutory 5% VAT.
- For extra bed, an additional charge of **BD10** per room per night is applicable and subject to above mentioned service charge and government levy.
- As part of a special deal offered, no blackout date will be considered for 2019

### General Benefits and Services

- Complimentary beach access
- Seaview rooms with and without balcony
- Complimentary access to kid's club
- Complimentary wireless internet connection in all rooms, suites and public areas.
- Business center with professional secretarial support.
- Babysitting upon request.
- Covered car park
- Currency exchange
- Multilingual staff
- Express laundry and fast dry-cleaning service
- Valet parking.
- Free local newspaper on request.



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**Executive Room Special Privileges**

- Exclusive use of the Executive Lounge for the comfort of our executive guests.
- Exclusive check-In/check-out on 13th Floor.
- Private breakfast at the Executive Lounge.
- Complimentary snacks all day.
- Complimentary cocktails and canapés every evening.
- Business Center facilities (includes free internet access)
- VIP Executive room amenities
- Free local newspaper on request
- Complimentary two hours meeting facilities (meeting room with the capacity up to 8 person) per stay, based on availability

**Terms and Conditions**

- Reservations will only be considered guaranteed when confirmed in writing or with a credit card number quoted at time of booking.
- All guaranteed reservations must be cancelled 24 hours prior to the day of arrival otherwise; the Hotel reserve the right to charge for a minimum of one night. A cancellation number will also be quoted at the time of cancellation.
- The negotiated rates will only apply to individual reservations and are subject to availability (non-last room availability)
- Bookings for 10 rooms or more will be considered a group booking and separate rates will apply.
- For long term booking with a minimum stay of 30 consecutive nights, special rates are available

**Child's Policy**

- One (1) child up to 12 years can stay free in parent's room - in existing bedding.
- Children between 0-5 years are free of charge; 6-12 years are entitled to 50% discount on meal prices. Children from 13 years and above will be charged the full meal rates.

**Check-in / Check-out**

- Check-in is from 2PM onwards / Check-out is 12PM
- Arrivals between 9AM and 1PM it is subject to availability.
- Guests arriving before 9AM may be subject to the previous night's charges.
- The Hotels reserve the right to charge for a minimum of one night in the event of a non-arrival of a guaranteed booking.
- Check-out can be extended to 3PM without charges, subject to availability.
- Check-out between 3PM and 6PM, a 50% charge will be applied.
- Check-out after 6PM will be subject to a one-night charge.
- All bookings will be released at 2PM of arrival date unless the hotel receives a guarantee for the booking in the form of a credit card or local purchase order (LPO).
- Departing on a date earlier than the confirmed departure date is subject to a one night's charge unless advised at least 24 hrs. In advance.



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Payment

- Accounts must be settled on departure unless credit account has been established prior to arrival and a local purchase order (LPO) received.
- A credit account may take 28 days to set up and The Grove Hotel will only consider setting up such an account subject to the receipt of a completed credit application per property and satisfactory references.
- The setting up of an account is entirely at The Grove Hotel discretion and the hotel shall not be required to give any reason for a refusal.
- In the event that a credit account is established, invoices must be settled within 30 days after receipt of invoice.
- The Grove Hotel accepts cash, bank transfer and the **following credit/debit cards: Visa, MasterCard and American Express.**

General Conditions

- A quarterly meeting will be held between the designated account manager representing The Grove Hotel and your company representative to review the room night materialization of your company.
- Rates are as agreed with Client (and as stated overleaf) and Client agrees that they will not be amended, changed or divulged to any third party unless specifically authorized by both the Client and a duly authorized The Grove Hotel team member or colleague.

Food and Beverage Outlets

<b>25 N 50 Eatery</b>	<p>Experience the truly Contemporary arabesque interiors with ample indoor and outdoor spaces at Eatery. The 25 N 50 E geographical location, for the prestigious Tree of Life (Shajarat-al-Hayat) inspires The Eatery where traditional Bahraini cuisine is served with a modern twist.</p> <p>The restaurant boasts natural light and is a perfect venue for breakfast and laid back Friday Brunch with live music, show kitchen, live cooking stations and sumptuous buffet.</p> <p>Eatery transforms itself to a fine dining restaurant concept during dinners, ideal for savoring Bahraini and Oriental dishes.</p> <p>We specialize in bringing together Bahraini cultural roots through our food to ensure your experience is exceptional, located on the Lobby level, 25 N 50 Eatery is open daily from 6.30AM to 11PM.</p>
<b>Pool Corner</b>	<p>Modern rattan furniture, canvas, umbrellas and thick cushions set the mood for guests preferring to linger by the poolside. The pool corner is a breeze refuge located on rooftop, overlooking the sea and Marina Club with breath taking views.</p>
<b>La Vue Cafe</b>	<p>With breath-taking 360 degree views, La Vue Cafe is the ideal place to enjoy soak in the simple pleasures of life. Located on the stylish 15th floor, La Vue Cafe offers birds-eye view of Amwaj Marina and the endless sea making it a great spot for your perfect Selfie moments.</p> <p>Our talented Pool Bar culinary team serve up classic and signature mocktails, and healthy favorites that revitalizes the body and soul.</p>





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<b>Murphy's</b>	<p>Leather chesterfields, ambient lighting, Murphy's is a traditional Irish themed sports lounge and entertainment centre for the entire family. Providing an authentic Irish ambiance combined with friendly service and outstanding comfort food. Our lengthy mahogany bar offers the best of non- alcoholic beverages leaving you fresh and energized.</p> <p>With 22 mega LED HD TV screens around, Murphy's is sure to have your favorite game on TV! There is no better place in Bahrain to catch all the exiting live sports action with your loved ones. Our younger guests are also kept entertained at our Mini G'z kids club just across the hall.</p>
<b>G on G (Ground on Ground)</b>	<p>Take in the aroma of freshly ground coffee or gorge on sinfully decadent sweets and treats. The menu is further elevated by classic dishes with ingredients as innovative as they are fresh. Filled with warm, inviting ambience and natural sunlight, G on G is located on the Ground level adjacent to Eatery. Open daily from 9AM – 11PM.</p>

**Spa and Fitness:**

Centered around wellness, an all-inclusive, separate Health club & Spa for Ladies and Gents; offers an infinity swimming pool located on the top floor with panoramic views, a state-of-the-art gym, Jacuzzi, sauna, steam room, as well as beauty and massage treatments in the spa area.

**Rooms and Suites:**

	<p><u><b>Deluxe Rooms</b></u></p> <p>An ideal living space for business or leisure travelers, the Deluxe Rooms overlook a dynamic city view or the Amwaj Marina.</p> <p>These rooms come with a king size bed, Complimentary high-speed Wi Fi, 42 inch LED Smart TV, large marble en-suite with rain shower.</p> <p>Facilities include daily housekeeping service with evening turndown, room amenities such as fully stocked mini bar, personal in-room safe and tea &amp; coffee-making facilities been added to enhance guest comfort.</p>
	<p><u><b>Premium Rooms (With Balcony)</b></u></p> <p>Relax in the contemporary comforts of our Premier Rooms. These light-filled and airy haven allows you to take in breathtaking Amwaj Marina or the island views from your private balcony.</p> <p>Equipped with an executive desk that enables you to catch up on work easily, these rooms offer complimentary high-speed Wi Fi and 42 inch LED Smart TV, large marble en-suite with rain shower.</p>



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**Junior Suite**

These 57m<sup>2</sup> Junior Suite creates a refined ambiance of understated elegance and classic luxury. Featuring a separate sitting room, a kitchenette and dining table, the suite provides a comfortable retreat for the entire family









**Luxury Suite**

Enjoy 77m<sup>2</sup> of privacy and relaxation, stretch out in an oversized, pillow-top king bed, entertain in your distinct living room or cook privately in your own private kitchenette. Luxury suites are perfect for a family get away or for entertaining.

For added indulgence, these elegant suites also feature a spacious bathroom with a large circular bath offering breathtaking views of the tranquil blue sea.

**Meeting, Conference and Events Facilities:**

Meeting Room	Area (m <sup>2</sup> ) Length x Width	Dining 	Theatre 	Class Room 	Board Room 	U-shape 	Reception 
Al Marasim	1020 34 x 30	500	650	550	150	120	650
AL Marasim 1	476 34 x 14	250	350	350	80	60	350
Al Marasim 2	544 34 x 16	200	300	200	80	60	300
Al Majlis	270 27 x 10	-	-	-	-	-	60
Al Marsa	100 10 x 10	60	80	60	24	30	80
Nadwa 1	56 8 x 7	-	-	-	12	-	-
Nadwa 2	56 8 x 7	-	-	-	12	-	-
Nadwa 3	56 8 x 7	-	32	24	18	20	-
Nadwa 4	56 8 x 7	-	32	24	18	20	-



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We hope that the above covers your requirements and provided you with an overview of our services and facilities. Should you have any further queries, please do not hesitate to contact me directly on the below contact details.

Kindly sign and send us the contract in order to update your company profile in our system with your special rates. We look forward to welcoming you and your guests to The Grove Hotel & Conference Centre, one of Bahrain's new luxury and iconic five-star hotel.

Thank you and kind regards,

Karima Lahbabi  
Sales Manager  
The Grove Hotel & Conference Center

Date: 21<sup>st</sup> July 2019

Accepted by:

Name: AHMED ALKAYYAL  
Position: PR Specialist  
Company: RC of Jubail  
Date: 22-7-2019