



April 7, 2019

❖ Corporate Accommodation Offer Rates for (2019)

From:

Normas Hotel

P.O. Box 2692, Al Khobar 34611, KSA

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To:

Royal Commission of Jubail & Yanbu.

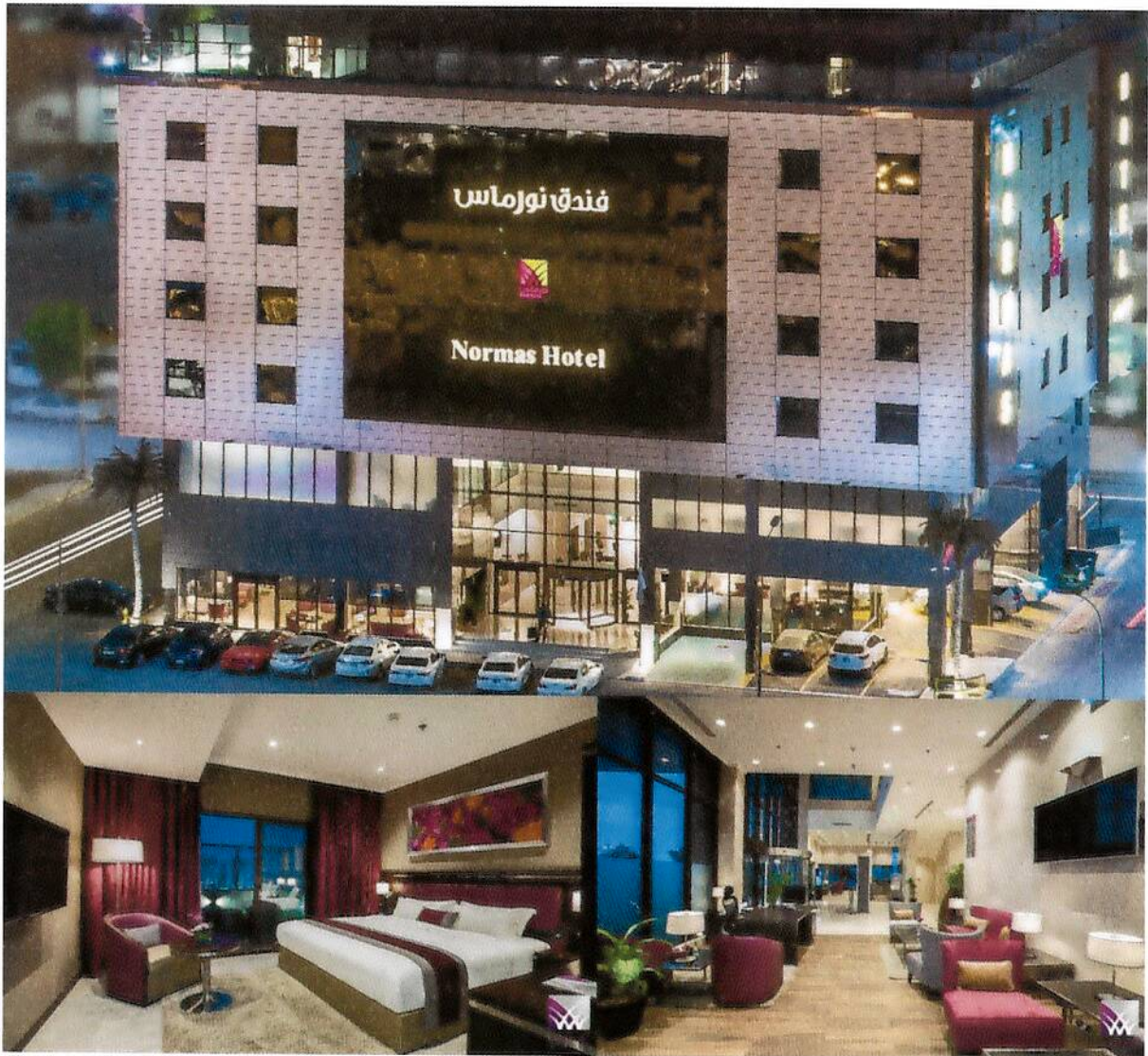
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Corporate Offer Rates 2019 – Royal Commission of Jubail & Yanbu



Dear Mr. Alkayyal,

We would like to take this opportunity to sincerely thank you for your interest in **Normas Hotel**, a highly stylish property offering quality and professional services to our guests traveling either for business or leisure.

Hotel facilities:

Our **Normas Hotel** is **4****** Stars. The hotel strategically located at Al Khobar Corniche, and in the heart of the business district of Al Khobar. The hotel is located just 20 minutes from Saudi Aramco, Al Rashid Mall, and Mall of Dhahran; 30 minutes to Dammam Train Station, 15 minutes to King Fahad Causeway and 45 minutes away from King Fahad International Airport - Dammam.

The hotel featuring **94** well-appointed Rooms & Suites including, Twin & Double Rooms Suites, One Meeting Room which can accommodate up to **25** guests.

- **Normas Coffee Shop:** offers Ala Carte' delicious Deli's, Sandwiches & Pastries.
- **24 Hours In-Room Dining.**

The hotel provides its guests facilities, designed to offer the ultimate comfort and convenience:

- 24-HRS reception and Concierge Services
- 24-HRS room service. • Business center.
- Prayer room • Laundry & Dry Cleaning service.
- Free Unlimited High-Speed internet / Wi-Fi access.
- Daily Arabic/English newspaper in the lobby.
- Handicapped rooms & Non-smoking rooms.
- Free Housekeeping service upon request.
- Fully equipped of mini kitchen.
- Free Safe Box with Electronic Lock.
- Free in each room Iron In-room and ironing board / LED TV with satellite channels.
- Free access of kids Playroom with camera connected to all rooms TV.
- Free parking around the hotel from 4 directions as open parking & underground as well.
- Free access to Health club & Indoor Swimming Pool, Jacuzzi, steam rooms for relaxing, body and foot massage and gym) (Male/Female & Kids) with fixable time.
- Airport service & Car rental/Shuttle Bus service upon request.
- Check-out time extended up to 15:00hrs (upon request and availability only).

We also offer a variety of fares from our **Normas Hotel** Restaurant that brings you a sumptuous buffet of international and traditional delicacies with themed evening that will add spice to your stay.

To further develop a long term business relationship between **Normas Hotel**, and **Royal Commission of Jubail & Yanbu**, we are very pleased to provide your esteemed company with our special individual corporate rates for Short & Long stay during **2019**.

We hope that you will find the attached proposal suitable and we look forward to receive your signed acceptance to this agreement and in the meantime, should you need any further information or assistance, please do not hesitate to let us know.

Yours Sincerely,

Hotel Management



Subject: Corporate Agreement for Short Stay Rates 2019

Dear Mr. Alkayyal,

Please find the below exclusive Corporate Rates for **Royal Commission of Jubail & Yanbu.**, as follows:

Room Category	Room Type	Max. Capacity	Rack Rate	Corporate Rates – Bed & Breakfast
Standard Room	1 extra-large double bed (200-200 cm wide)	1 Adult	SAR-600	SAR 250
	2 single beds (200-100 cm wide)	2 Adults	SAR-800	SAR 275
Junior Suite	One Bedroom: 1 extra-large double bed (200-200 cm wide) + Living room + Dining Corner	1 Adults	SAR-1000	SAR 295
	One Bedroom: 2 single beds (200-100 cm wide) + Living room	2 Adults	SAR-1200	SAR 320
Executive Suite	Bedroom 1: 2 single beds (200-100 cm wide)	4 Adults	SAR-1500	SAR 500
	Bedroom 2: 1 extra-large double bed (200-200 cm wide) + Living room			

Exclusive Rooms Rates & Benefits:

- Above mentioned rates are per room per night, inclusive of Breakfast Buffet.
- Free in the room tea & coffee making & mineral water facility with daily replenish.
- Extra bed is charged at **SAR 100** per night per person.
- Extra meal **SAR 100.00** (Lunch/Dinner Buffet) per person per meal.

Check-in / Check-out Time:

- Standard Check-In time is **15:00** noon.
- Standard check-out time until **12:00** hours.546
- Late Check-out from **15:00 - 19:00** hours will be subject to half night charge.
- Late Check-out after **19:00** hours will be subject to full night charge.

Cancellation & No Show Policy:

Guaranteed reservations if room cancelled **24 hours** before the arrival date or not showing up on the date of arrival one night of the contracted rate on boarding basis will automatically be charged to the second party.

Airport Transportation:

- (Pick up / Drop off) service (From / To) Dammam International Airport is available and can be arranged through the concierge desk at the cost of **SAR150.00** per way/ per car.
- (Pick up / Drop off) service (From / To) Bahrain International Airport is available and can be arranged through the concierge desk at the cost of **SAR500.00** per way per car.

Terms & Conditions:

- All rooms quoted rates in Saudi Riyals and NET, additional 5% VAT & 5% Municipality Service fees.
- This agreement will be effective from the date receiving back the enclosed copy signed and stamped, and will be valid until **December 31st, 2019**.
- Normas Hotel will evaluate the production from **Royal Commission of Jubail & Yanbu.**, on quarterly, and the hotel reserves the right of adjusting the rates based on actual production after communicating with concerned company.

Payment Method: Cash Facilities:

Full payment should be done before guest check in date, in order to finalize all necessary action.



Credit Facilities:

If the Account is taken on credit basis after filling a credit form & the approval of our Accounting Department, the settlement of invoice shall be made according to the agreed rates not later than 30 (Thirty) Days after receiving the invoices from our Hotel, otherwise the hotel has the right to cancel and refuse any future reservation if the financial matters of previous stay were not settled as the terms & conditions of this contract.

Bank Details:

Please find below the address and bank account number for your reference:

- Bank & Branch Name: BANK ALBILAD - KHOBAR
- Beneficiary Name: NORMAS HOTEL
- Account No.: 421127020740007
- IBAN: SA6515000421127020740007

For reservations and further information, please contact our Reservations line:

Tel# +966 13 8933359 | Mobile# +966 54 8933359 | Fax# +966 13 8933358

Email: reservations@normas.com.sa | Website: www.normas.com.sa

The e-mail or fax is considered as an official confirmation and shall include the contact person & full contact address.

We look forward to welcoming your guests to **Normas Hotel**, as we assure you of our customer care at all times.

Best Regards,

Mamdouh Mareii
Sales Manager



Noted by,

General Manager

To activate your corporate rates, please return a signed copy within one week via email or fax to +966 13 8933358

Name: AHMED ALKAYYAL

Title: _____

Signature: [Handwritten Signature]

Date: _____

Company Stamp: _____

