



PREFERRED CORPORATE AGREEMENT

Agreed between: **MAKEEN HOMES BY WARWICK**
And
Company Name : Royal commission for Jubail & Yanbu
Contact Person : Fahed AL-Harbi
Position : The general Administration of communication
Address :Riyadh
Tel No :+966 556224596
E-mail : alharbif@Rcgy.gov.sa
Date :22.05.2018

Dear Mr. Fahed ,

Please find enclosed the corporate rate agreement for 2018.



MAKEEN HOMES BY WARWICK is pleased to offer you "Preferred Corporate Rates":

Valid till **31 Dec. 2018:**



Room Type	Room Only Rate		Rate with breakfast	
	Single	Double	Single	Double
Junior suite	205		245	285
Diplomatic Suite	255		295	335
02 Bedroom Suite	355		515	
03 Bedroom Suite	505		705	

TERMS AND CONDITIONS

- Above quoted rates subject to 05% VAT& 05% Municipality fee inclusive buffet breakfast, rates are quoted on per room, per night basis.
- Rates are quoted in SAUDI RIYAL (SAR).
- The breakfast is served at our all-day dining restaurant **DOOH** on the Lobby floor.
- The above rates are valid for individual reservation up to nine rooms per night. For reservation of 10 rooms or more, group rates will be applied which will be seasonal and available upon request.
- Extra bed will be charged SAR 200 net per night inclusive of breakfast.
- Rates are subject to change without prior notice at certain occupancy level during major events.
- Misuse of the above rates can result in immediate termination of the contract.
- Corporate rates are subject to availability at the time of booking and are based on non-last room availability. Should our public Best Available Rate ever be lower than the existing corporate rate at the time of booking, the MAKEEN HOMES BY WARWICK will be happy to honor the same with a 10% discount.
- These Preferred Corporate rates have been offered to “**Royal commission for Jubail & Yanbu** based on a minimum of 200-400 room nights production as discussed and agreed upon jointly with your account manager representing MAKEEN HOMES BY WARWICK. Besides being your main point of contact for all your requirements over the year, your account manager will also undertake a joint review of the performance on a quarterly basis and accordingly evaluate the preferred rates offered.

CHECK-IN / CHECK-OUT TIME:

- Check-In time is 14:00 hrs. and Check-Out time is at 12:00 hrs. (noon time).
- Early Check-In and Late Check-Out until 18:00 hrs. will be charged 50% of the daily room rate.
- Early Check-In and Late Check-Out are on request and subject to the availability.

AIRPORT TRANSFER:

- The Hotel will be pleased to organize airport transfers, for your guests at **SAR 150** net per car per way & **SAR 270** net for round trip.
- Airport transfer request should be submitted 24 hrs. Prior to the guest's arrival.



CANCELLATION POLICY:

- Cancellations received less than **24 hours** prior to arrival during a non-special season will be charged one night's accommodation the remaining nights of the stay will be cancelled free of charge.
- Any non-guaranteed reservations will be released **48 hours** prior to arrival.

NO SHOW AND EARLY DEPARTURE POLICY:

- In case of No-Show, one night's room charge will apply and the remaining nights of stay will be cancelled.
- Early departure over high occupancy will be charged for the full length of stay reserved and no refunds are allowed.

INCIDENTAL CHARGES

- It is the Hotel's policy that guests leave a credit card imprint or cash deposit with the front desk for extra charges.

LONG STAY:

- Our Rooms & Suites are ideal for long stay requirements. Guests staying for a minimum of two weeks (14 days) to one year can enjoy the below long stay benefits. Long stay rates are available upon request.
- Long Stay rates are valid for a min of 14 nights consecutive stay period strictly. Please contact your sales representative for more information and benefits.

PAYMENT TERMS AND CONDITIONS:

- All above rates are subject to 05% VAT starting from 1st Jan 2018 based on Saudi government rules.
- All above rates are subject to 05% Municipality fee starting from 15th Feb 2018 based on Saudi government rules.
- All room charges to be settled by the guest / booker upon departure.
- Should you wish to establish a credit facility, kindly contact your Sales Representative for further details.
- If the credit facility is approved by the Hotel then the payment should be completed within 30 days, or immediately, if the credit limit has been exceeded.
- All payments should mention the relevant Hotel invoice numbers as shown on the Hotel invoice.
- In case the credit facility is not established full payment needs to be completed 72 hours prior to arrival, in order to guarantee the booking. Booking will be released if the payment is not made as mentioned.
- Additionally, for companies who don't have existing credit facility, payment for rooms booked over high occupancy, payment needs to be done 10 days period to the date of arrival.
- In case of delayed payments or in the case of exceeding the mutually agreed upon credit line, the outstanding payments will be subject to the Local Bank of the Kingdom of Saudi Arabia prevailing interest rate charges on a monthly basis.
- All payments according to the specific agreed payment terms should be settled by bank draft cheques or bank transfers or in cash in favor of
- All reservation should be done through reservation department by covering letter to guarantee contracted rates otherwise best available rate will apply

• Account Name	MAKEEN HOMES BY WARWICK
Account Number	
IBAN Number	
Banker's Name	
Branch	
Swift Code	



CONFERENCE & BANQUETING

- Please contact your sales representative for more information and benefits.

MISCELLANEOUS

- The Hotel reserves the right at any given moment to increase the contracted rates.
- This confidential agreement is subject to the prevailing laws and conditions governing the Hotel and hospitality industry in KSA. In case of litigation, and after reconciliation efforts, the agreement will be referred to the competent legal KSA authorities for arbitration.
- This confidential preferred agreement supersedes all previous contracted arrangements between the Hotel and the Company and is valid for the above-mentioned period. This confidential agreement will become effective and validated only if and when signed and stamped by both the authorized parties and within a reasonable delay of up to a maximum of 30 days. After 31 days the agreement will be null and void.

We would like to thank you for patronizing the Hotel and extending your support. we look forward to your extended support and a mutual rewarding relationship for the coming year.

On behalf of

MAKEEN HOMES BY WARWICK

Ahmed Khaled

General Manager

Accepted and acknowledged on behalf of

Royal commission for Jubail & Yanbu

Mr.Fahed AL-Harbe

Company Stamp