

CORPORATE RATE AGREEMENT (2018)

Dear Mr. Fahed AL-Harbi

Company Name: Royal Commission for Jubail & Yanbu

City Riyadh

Mobile: +966556224596 E-mail:alharbif@rcjy.gov.sa

In the heart of the Saudi Arabia capital Al-Riyadh, we find ourselves as Rand Hotel by Wandalus four-star hotel.

As long as we work hard to provide the best services in the field of hospitality to our guests, and provide them with a place to stay fit to enjoy and manage their businesses as well at the same time.

Today we are pleased to offer for Royal Commission For Jubail & Yanbu and your guests the below Offer, starts from the date of 01/01/2018 to 31/12/2018, which includes rooms and suites prices and the information you need about the hotel.

We anticipate that this agreement meets your acceptance .we look forward for a mutual and a long-term business relationship with your esteemed organization

Should you require any further assistance, kindly do not hesitate to contact with us anytime.

Please sign and return a copy of this agreement to indicate your acceptance of this rate and conditions.

Ahmed Khalid Sales Manager Mob: +966565410623

Your Ahmed.khalid@wandalushotels.com

www.Randbywandalus.com



Price of Room and Suite Offered.							
Double Room السعر الخاص	Double Room Rate سعر الغرفة	Single Room Corporate السعر الخاص	Single Room Rate سعر الغرفة	أنواع الغرف Room Types			
425 SAR	900 SAR	375 SAR	850 SAR	الغرفه العاديه Premium Room			
500 SAR	1000 SAR	450 SAR	950 SAR	غرفه دیلوکس Deluxe Room			
900SAR	1400 SAR	800SAR	1300 SAR	جناح البانوراما Panoramic Suite			

The above rates are inclusive of 5% VAT (Value Added Tax)

N.B: VAT applicable from 01st January 2018 on all rates and hotel services.

RATES ARE NOT APPLICABLE TO GROUP BOOKINGS.

Rates are applicable only for individual bookings. Conference and Group rates may vary based on the hotel availability for the required period.

Rates are confidential, quoted in Saudi Riyal per night and inclusive of:

- Buffet Breakfast., non-commissionable for transient business travel only up to 10 rooms per night (excluding bookings for conference or group events) and confirmed upon availability. Rates and conditions cannot be applied for clients attending citywide congresses, Meetings or events, which are contracted by separate Groups & Conventions Agreement.
- Rate is including of FREE WIFI Internet access.
- Daily Complementary Coffee, Tea & mineral water.
- Free usage of all GYM Facilities.
- Rand Breakfast (Buffet breakfast) Opening Time: from 07.00 Am until 11.00Am.
- Special Lunch rate per person: 100.00 SAR (Buffet / Set Menu)
- Special Dinner Rate per person : 90.00 SAR (Buffet / Set Menu)

4. RATE REVIEW AND ADJUSTMENT

The contracted rates are based on the Company achieving a minimum of 200 room-nights in 2018 "Annual Room Night Production." The Hotel will review room night production on a quarterly basis. Should the Hotel find that room night production in an applicable period is below the Hotel's expectations based on the Annual Room Night Production levels stated in this Agreement, Hotel shall be entitled to immediately, upon notice to Company, adjust the above room rates.

Meeting @ Rand

Rand Hotel - Riyadh specializes in personalized conference arrangements for small to medium groups. Our meeting rooms, Diwan I, Diwan II, Diwan III, & in 2017 we have opened our new meeting Room Valencia 1 & 2 are beautifully appointed and ideally situated. A wide range of audio-visual aids and state-of-the-art equipment is available for conference delegates including:

Meeting room Name	Cocktail	Banquet	Theater	Classroom	Boardroom	U-Shape
Diwan 1	45	20	35	25	25	20
Diwan 2	45	20	35	25	25	20
Diwan 1&2	90	50	70	50	50	35
Diwan 3	90	50	70	45	45	35
Valencia 1&2	150	90	90	55	60	55



Outside Catering:

Planning events is one of our unique services we provide at **RAND** by Wandalus hotel, whether for a wedding, social gathering, outdoor events, our specialized team will make it successful. We offer tailor made menus to suit your requirements.

We are able to take any event you have for Outside Catering

RESERVATIONS / CANCELLATIONS / CHECK-IN / CHECK-OUT / EARLY DEPARTURE FEE / LATE CHECK OUT

RESERVATIONS: All reservations are guaranteed till 04:00 p.m. local hotel time. For arrivals after 04:00 p.m. the Hotel requires a guarantee by the guest's credit card or guarantee by the Company.

Reservation methods:

Rand Website	√	Use corporate number: to be advised
Reservations Direct to Hotel	√	011-2885000
Via Rand Hotel Reservation Desk	V	Rand.reservation@wandalushotels.com

CANCELLATIONS:

Until 04:00 p.m. (local hotel time) one day prier of the day of arrival - no charge. Cancellation of a guaranteed reservation after 04:00 p.m. - the first night will be charged as no-show fee.

CHECK-IN at 02:00 p.m.
CHECK-OUT at 12.00 pm

EARLY DEPARTURE/ ARRIVAL,

Which are advised by the guest 24 hours or more, prior to the new date of departure, will not be charged. Early Departures which are advised less than 24 hours, up to 12 noon on the day of new departure will be charged 50% of the room charge, for one night only. Early Departures, which are advised later than 12 noon on the new day of departure, will be charged 100% of the room charge, for one night only.

LATE CHECK OUT up to 04:00 pm on the day of departure will be Free of charge of the room charge of the previous night.

Late Check out between 04:00 PM to 08:00 pm on the day of departure will be charged 50% of the room charge of the previous night. Check out after 08:00 PM subject to full night charge.

PAYMENT

If Company wishes to receive an invoice by mail; a separate written agreement to that effect shall have been made. It is a prerequisite for any credit agreement that the Hotel has found the Company creditworthy. Irrespective of any credit agreement, the Hotel reserves the right to unilaterally change the credit agreement, including to set a credit maximum or to terminate the agreement, in the event that the Company does not comply with the terms of payment, in the event that the Company is no longer deemed creditworthy or in the event that this may otherwise be necessary. Terms of payment net 30 days.

ADDITIONAL TERMS AND CONDITIONS

- (a) UNAVAILABIILITY OF ROOMS. On occasions due to unanticipated circumstances, the Hotel may not have rooms available for all guests who wish to check-in on a particular night. While the Hotel will use reasonable efforts to avoid such situation impacting Company, in the event any guest with a confirmed reservation cannot be accommodated by the Hotel, the Hotel will provide the following:
- One complimentary round trip ground transportation between the Hotel and the alternate hotel.



- The Hotel will make necessary arrangements for the displaced guest's telephone messages and mail to ensure that they are
 properly forwarded.
- If a room becomes available at the Hotel for the displaced guest and the guest elects not to return to the Hotel, the Hotel will have no further obligations under this clause.
- When a room becomes available at the Hotel and the displaced guest returns, the Hotel will provide upgraded accommodations if available and provide the guest with a welcome expression from the General Manager.
- **(b) TAX AND OTHER CHANGES.** Hotel reserves the right to change the rates in case of changes in applicable government taxes, fees or assessments as well as any changes in applicable labor or service charges or fees.
- **(c) CONFIDENTIALITY.** Company will not disclose Hotel Confidential Information to any third party (except with respect to contractors or travel agents providing travel management services to Company who have signed agreements requiring them to keep the Hotel Confidential Information confidential and to not use or disclose it to third parties or for their own benefit). "Hotel Confidential Information" shall include Hotel's non-published, prospective and current service offerings and rates.
- **(d) TERMINATION**. Either party may terminate this Agreement without cause upon thirty (30) days' written notice to the other party.
- **(e) JURISDICTION AND GOVERNING LAW**. Legal disputes in relation to the interpretation or use of this Agreement shall be settled before the courts in the city and country where the Hotel is located (or the closest available)

And the laws of the country where the Hotel is located shall be the governing law.

Rand by Wandalus Hotel
Ahmed Khalid

Sales Manager

Royal Commission For Jubail&Yanbu

Fahad AL Harbi
Communication Specialist

Mr. Farid AL Aawar

farid.alaawar@wandalushotels.com

Director of Operations